



GRAND Value Paths™

ProfitWrench (Profit Focus)

- Acquire multi-dimensional Costing & Profitability Analysis capability for attaining Profitable Growth
- Measure, optimize, and predict cost-to-serve at a granular level, so you can drill down and/or roll up the results to determine the most profitable and least profitable segments of your business.
 - ❖ understand which areas of your business are the profit drains and which generate the highest returns (i.e. descriptive)
 - ❖ identify the reasons why (i.e. diagnostic)
 - ❖ make the corrective fixes or maximize your profit opportunities (i.e. prescriptive)
 - ❖ predict the cost-to-serve and profitability at any dimension of your business for future time periods (i.e. predictive)
- Break down your overall cost-to-serve, and benchmark the underlying costs against activities that drive these costs.

***ProfitWrench™** enables our clients to do multi-dimensional costing and profitability analysis down to net operating profit level by any dimension or level of granularity such as invoice, order, customer, business or price segment, channel, sales center, vendor, product category, product, and SKU or any combination thereof.*