



Harness Powerful Performance Management Client Testimonials

“Immediately following our GrandMetrics implementation, we saw a significant boost in our earnings! Year-over-year profits following implementation rose 12%, which I can directly associate with the actionable insights we derived from GrandMetrics BI. When coupled with the improvement in our asset turnover enabled by GrandMetrics, our return on capital is running more than 50% greater than the norm for our industry.”

“In order to ensure we grow our company’s revenue profitably, we performed multi-dimensional costing and profitability analysis utilizing GrandMetrics’ highly affordable Powerful Financial Management & ProfitWrench™ that is also industry-specific and pre-configured to meet our unique business needs.”

“The profitability analysis at customer, segment, product, SKU, category, invoice, and invoice line item down to Net Operating Income (NOI) showed us how to allocate our scarce resources for more profitable business. It also helped us focus our sales efforts and come up with more effective sales strategies by modifying our pricing, promotions, supply chain, portfolio, cost to serve, and channel strategies to improve delivered margins.”