



# Institutionalize Sound Decision Making

## Client Testimonials

“The clarity, breath, and depth of the insight GrandMetrics provides is essential for sound decision making throughout the enterprise. Having the critical business intelligence with granular, accurate, and actionable content at our fingertips helped us considerably enhance our capability to make strategic and operational decisions every day.”

“We now have the capability to identify and focus on the most relevant investment priorities, seize profitable growth opportunities and trends, as well as speed up the decision making process in a much more robust way.”

“We were able to effectively capitalize on GrandMetrics for our decision making needs primarily through internal benchmarking; learning from the best performers and applying this learning to others for better decision making across the organization with great strides in performance improvement.”

“GrandMetrics’ decision support system provides us a great visibility into our business and acts as an essential building block for our business needs across the organization -- such as Customer/Shipment Profitability, Pricing Support for Products, Inventory Management, AR, AP, Benchmarking, Productivity, KPI’s and so forth.”

“The alarm and alert conditions we set for our operations with GrandMetrics helped us manage anomalies and exception cases more effectively. This resulted in improved margin management and significant improvements in our working capital.”