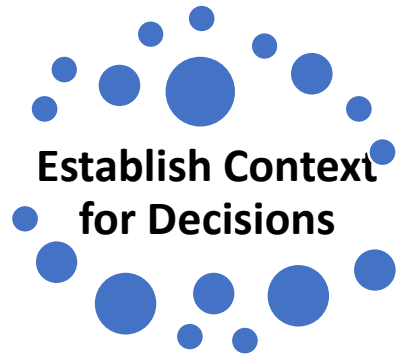




GRAND Managerial Decision Making

Navigating through the Maze of Operational Complexity for Smart Decisions



Establish Context for Decisions

- Identify, Prioritize, and Formulate the Business Problem along with Context



Navigate thru the maze of Operational Complexity

- Utilize **Value Navigator** for matching decisions with the appropriate problem or context thru **Value Path**:
- **Functional Inquiry** (Data-focus), **Click-to-Answer™** (Query-Focus), **Personalized Dashboards** (Role-Focus), **Sequential Review** (Process-Focus), **Alerts** (Exception-Focus), **Financial Management & ProfitWrench™** (Profit-focus)



Utilize Integrated Decision Support & Analytics Content

- Access to relevant visualizations and dashboards along with associated mash-ups and reports based on business context
- Consume analytics content through a searchable library of business decisions, questions, or scenarios



Accelerate Time to Actionable Business Insights

- **Accelerate time to Value** by utilizing **pre-configured** package of Standardized, Automated, and Integrated offerings and comprehensive **know-how embedded** specific to your industry



Smart Decisions!

- Institutionalized Sound Decision Making
- Enhanced Productivity and Overall Profitability