



# Ensure Effective Strategy Execution

## Client Testimonials

“We are thrilled to have exceeded our profitable sales growth target of 12% this past year! This was made possible by GrandMetrics’ relentless focus on ascertaining actionable insights and the Strategy Formulation, Planning & Execution capability - Grand Business Insights™ that has already become the cornerstone of our foundation for Execution.”

“We set 3-Year macro financial targets of 5% YoY sales growth and 12% NOI margin for our company. The effective formulation and execution of our vision and strategy were made possible by GrandMetrics’ guidance as well as initiatives and management actions on its unique Strategy Formulation, Planning & Execution structured approach.”

“GrandMetrics has the solid understanding of the Wholesale/Distribution industry we compete in. Their unique approach helped us effectively define, prioritize, measure, monitor, and communicate our strategic goals and objectives across the organization in order to successfully execute our strategy.”

“Having established our Grand Strategic Pillars, GrandMetrics’ industry-configured interactive visualizations provided our responsible managers the capability to identify and manage our initiatives in a more collaborative way.”